



“GT Nexus capabilities are a key component in our strategy to provide best-in-class supply chain visibility for our customers.”

Arnold da Silva
Schenker

Technology Without Pain

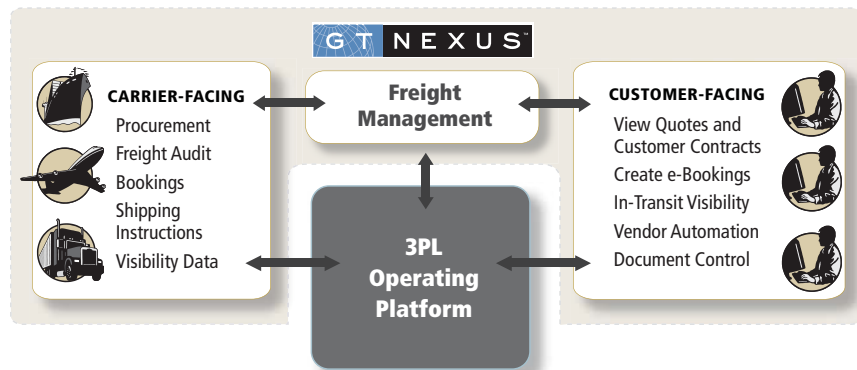
Customers are demanding more from their third party logistics providers (3PLs) in virtually all steps of the supply chain. 3PLs must innovate, or risk being marginalized into the role of a tactical provider of commodity services. 3PLs know they can increase both their strategic value to customers and their bottom line through technology, but how?

Today, leading 3PLs get the services and capabilities they need through the GT Nexus portal, from operating process improvements to strategic, value-added customer-facing capabilities. GT Nexus delivers them on-demand over the Web, at a fraction of the cost and with none of the risk of a packaged or in-house solution.

GT Nexus in Action

- The world’s largest logistics service provider controls all of its ocean freight management activities with GT Nexus
- A top five 3PL transacts with multiple ocean carriers through GT Nexus
- A \$3 billion 3PL provides its customers a premium, on-demand visibility solution powered by GT Nexus
- GT Nexus feeds a major global 3PL with cleansed shipment status data, which is then used to power several internal systems

How 3PLs Use the GT Nexus Portal



3PLs can augment existing systems or use GT Nexus as a stand-alone platform to control global shipments and deliver superior service to key customers

Solution Capabilities

- ➔ Freight Management
- ➔ Shipment Execution
- ➔ Visibility Data Services
- ➔ PO Management

- **Freight Management:** Use an integrated approach to increase your profit and to optimize all of your freight-related processes:
 - Contract and rate management: Manage buy and sell rates on one platform
 - Quotation: Create quotes and manage your sales team and your customers
 - Procurement: Manage bids for both your core business and your customers
 - Freight audit: Compare electronic invoices with your contract data
- **Shipment Execution:** Improve the way you transact with global partners and providers, increase margins, and add to the bottom line. Capabilities include:
 - Carrier execution automation: Submit bookings and shipping instructions to all carriers via GT Nexus, either over the Web or by direct integration
 - Vendor booking: Receive shipping orders and booking requests electronically
 - Regulatory compliance: Meet import/export requirements for electronic manifest filings in the US and Canada
- **Visibility Data Services:** Get global inventory and/or shipment status data, control customer shipments or provide it as a value-added service
- **PO Management:** Private label or use PO Management and Supply Chain Visibility solutions to manage your customers’ suppliers and provide order-level visibility

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the trade and logistics portal