



Benefits to Banks

- Gain access to physical supply chain data
- Improve open account payment processing efficiencies and lead times
- Offer suppliers financing based on accepted orders, approved receivables and past performance
- Provide suppliers visibility to accurate payment statuses
- Offer buyers financing based on in-transit assets and supply chain events

GT Nexus Trade in Action

- A \$31 billion retailer has established an electronic trade document management platform on GT Nexus
- A \$1 billion retailer uses the GT Nexus platform to obtain real-time inventory status and cash flow projections
- A \$4 billion specialty retailer uses GT Nexus to manage order distribution and acceptance with over 1,000 vendors worldwide

Solution Capabilities

- ➔ Supplier Enablement
- ➔ Purchase-to-Pay
- ➔ Supply Chain Finance
- ➔ In-Transit Visibility

The Global Financial Supply Chain

As global sourcing continues as the major supply chain trend, importers are increasingly looking at advanced supply chain financing to improve COGS and working capital. Banks are key partners in optimizing the financing of the import supply chain.

Open Account Payment Processing

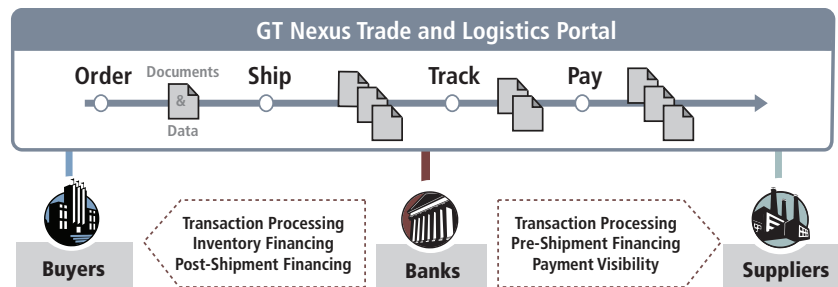
As LC business declines, corporations wrestle with the growing effort required to manage open account payment transactions. Banks are uniquely positioned to capitalize on this undertaking. The GT Nexus platform, which automates the capture and exchange of global trade documents, offers banks tremendous savings opportunities, supplying data, documents, and payment visibility to all partners in the supply chain.

Financing Alternatives

Knowledge is power. In the world of global trade finance, knowledge is also an opportunity. With accurate information, banks can offer corporations competitive and creative financing solutions, from pre-shipment financing to the supplier to inventory financing to the buyer. These solutions result in improved working relations, payment regularity, and less working capital tied up in the importer’s supply chain.

Complete Supply Chain Visibility

An importer’s physical and financial supply chains run on the same information. Both the trade and logistics processes can be executed on one common platform, the GT Nexus portal, leveraging and synchronizing data exchange, partner integrations and trade documents across all functions.



Engagement Options

Banks can take advantage of the GT Nexus solution in multiple ways, from supporting individual corporate customers to private-labeling GT Nexus as the bank’s solution.

1. **Customer Network Participation:** Support clients on GT Nexus
2. **Bank Trade Data Services:** Electronic data and docs into bank’s systems
3. **Private-Label GT Nexus Trade:** Offer the platform under your label

www.gtnexus.com
the trade and logistics portal