

“GT Nexus will take our supply chain to the next level of performance.”

Philip Greenfield
Vice President
Evian North America

GT Nexus Trade in Action

- A \$36 billion electronics exporter verifies in-transit inventory to accelerate customer invoicing
- A \$5.2 billion consumer goods exporter conducts daily trade operations using the GT Nexus electronic trade document management platform to speed payment

GT Nexus Logistics in Action

- A \$23 billion forest products company plans, executes, and tracks all of its global shipments on GT Nexus — streamlining operations and reducing spend by millions
- A \$28 billion science/chemical company procures and manages all of its global transportation services on GT Nexus to achieve optimal price/service balance
- A \$12 billion construction equipment company tracks domestic and global shipments and inventory from manufacturing to customers

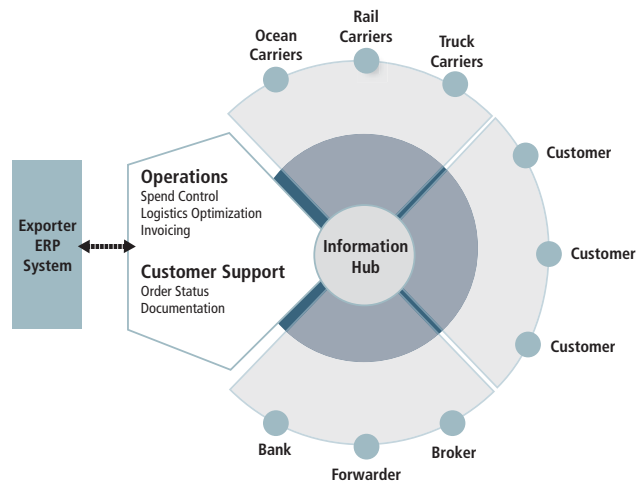
www.gtnexus.com
the trade and logistics portal

ERP is Not Enough

Global business presents logistics and trade challenges that go beyond language, time zone, and currency differences. Unplanned freight costs, inefficient decision-making and coordination, lack of visibility from order to delivery, and stringent payment requirements are just a few of the difficulties faced.

ERP systems need help to overcome these challenges, because they are not designed to provide the required partner connectivity and support for global trade and logistics. A new type of solution is required to extend the ERP system: The GT Nexus portal.

GT Nexus combines a global network of connected partners with powerful on-demand software applications to manage partner-to-partner global trade and logistics processes.



GT Nexus serves as a control hub for exporters, their partners and their customers

Driving Value for Global Trade and Logistics

Physical and financial supply chains are linked. Sales, logistics, and finance teams often are in search of the same data. Financing needs help determine the shipment terms of a global transaction. Conversely, proper logistics documents are required to trigger payment. GT Nexus provides all parties access to the same data on one common platform — providing value to all stakeholders:

Trade: Decrease Days Sales Outstanding (DSO)

- Speed invoicing through reliable visibility to key invoicing events
- Speed payments by electronically presenting required trade documents

Logistics: Reduce freight spend

- Optimize freight allocation, carrier selection and container utilization
- Minimize expediting, reduce pouching fees, eliminate freight overcharges
- Increase customer satisfaction through order status visibility