



“GT Nexus offers a solution combining proven technology, integration and implementation services that is well aligned with our goals.”

Denny Wyckoff
Vice President, Xerox

GT Nexus Logistics in Action

- A \$15 billion business equipment company tracks global shipments and inventory from suppliers to customers across five modes of transportation
- A \$65 billion CPG company procures and manages all of its air and ocean transportation through GT Nexus
- A \$3 billion apparel importer uses GT Nexus to optimize and execute global inbound air and ocean shipments across twelve logistics providers

GT Nexus Trade in Action

- A \$31 billion retailer has established an electronic trade document management platform on GT Nexus
- A \$900 million retailer uses the GT Nexus platform to obtain real-time inventory status and cash flow projections
- A \$4 billion specialty retailer uses GT Nexus to manage PO distribution and acceptance with over 1,000 vendors worldwide

Getting a Handle on Global Sourcing

As global sourcing expands, so do supply chain challenges. Long, unpredictable order-to-delivery cycles, increasing transportation infrastructure failures, high working capital requirements, trade finance complexity and stringent import regulations are just a few of the problems importers face. Supply chain costs and working capital requirements add up quickly and often diminish the material cost advantages of global sourcing.

Importers have looked to their in-house ERP and SCM software to help them manage this complexity, with very little success. Why? Because the global supply chain challenge is not an “in-house” problem; rather, it is all about external data. Managing global trade and logistics requires multi-enterprise integration, visibility and control across the trading partner network. GT Nexus offers the right solution — a global trade and logistics portal that combines a connected network of global partners with powerful on-demand software applications.

Synergy of Managing Trade and Logistics on One Platform

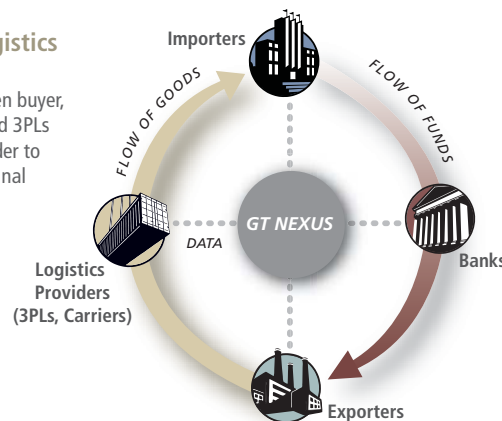
Companies increasingly manage their import process with cross-functional teams consisting of sourcing, logistics, and finance. Strong process interdependencies have rendered a functional silo approach inefficient and error-prone. All three functions touch the same partners and require the same data. Decisions in any one area have a significant impact on the others. The GT Nexus portal supports the cross-functional import team: Trade and logistics processes can be executed on one platform, synchronizing data exchange, partner integrations and documents across all functions.

GT Nexus Logistics

Executes logistics processes between buyer, seller, carriers, and 3PLs from shipping order to cargo receipt at final destination.

GT Nexus Trade

Facilitates the commercial trade process between buyer, seller and banks from purchase order transmission to payment.



GT Nexus supports both trade and logistics processes on one common platform.

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the trade and logistics portal